

People, Relationships, Life

redmaninstitute

Diploma of Management**with Transactional Analysis**

A comprehensive course for anyone with management or leadership responsibilities or similar roles

This program is based on a Transactional Analysis framework and focuses on building relationships between management and employees

It provides simple yet powerful ways to:

- Increase understanding in communication with others
- Deal with and manage challenges and stressors in the workplace
- Work with models to create effective change
- Handle and resolve conflict
- Understand human behaviour and motivation
- Gain autonomy and build esteem (for yourself and employees)

The Diploma is:

- structured as a participative learning experience

and will include:

- personal leadership profile
- formal and informal lectures
- group discussion and practical exercises
- analysis and assessment of inventories
- case studies and situations from the work environment and everyday life
- a full set of notes

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This course provides the opportunity to:

- Refine or redefine your **management and leadership style**.
- Learn the importance of **emotional intelligence**.
- Use **coaching and mentoring as transformational tools** in your team, department and / or organisation.
- Gain supervision of your management skills using Transactional Analysis for **improved and effective performance**.

Learning Elements include

Strategic and Co-creative Leadership with Transactional Analysis

Participants complete a personal leadership style profile which is used to **increase and develop leadership skills and strategic capabilities**. It provides an understanding of the role strategic management plays in assisting organisations.

Managing Relationships

Participants gain an awareness of how to create a **positive, constructive culture** and have the tools to understand and gain the best from employees and work with other leaders effectively

Coaching and Mentoring with Transactional Analysis

Participants gain an understanding of the coaching role, and **coaching and mentoring competencies** for increased performance and knowledge of when to counsel and how to facilitate behavioural change.

WHERE & WHEN:

This Diploma is offered throughout Australia as a public course and can be run “in house” for organisations.

Next course starting – 2012

Part One – Understanding People and Culture

6 weekly, followed by 6 fortnightly sessions, Weeknight – 5.30pm – 9.00pm

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Cost: \$2000 (includes full set of notes and assessment) = \$260 for leadership personal profile – **Total \$2260**

Part Two – Management, Coaching and Performance

6 weekly, followed by 6 fortnight sessions, Weeknight – 5.00pm – 8.30pm

Cost: \$2000 (includes full set of notes and assessment) + \$240 for coaching supervision –
Total \$2240

Total Diploma Course Cost \$4500

Redman Institute (the training division of Redman Enterprises) is a Registered Training Organisation specialising in “Management and Personal Relationships” and uses Transactional Analysis to underpin the courses. Consultants work with individuals and organisations in a Facilitative, Training, and/or Coaching, Counselling or Mentoring role.

The Redman Institute and Redman Enterprises work with large and small businesses at the local, national and international level with these programs and skills.

On completion of all of the required units, participants will gain:

A Nationally Accredited Recognised Training Qualification:

Competencies to manage People and Business include:

- Manage people performance
- Manage performance management systems
- Manage workplace issues
- Provide coaching and motivation
- Ensure team effectiveness
- Manage personal work priorities and professional development

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- Facilitate continuous improvement
- Develop a workplace learning environment

By the end of this Diploma you will have:

- Coached an employee and supported them to achieve their goals
- Implemented at least one change process
- Supported and created and/or increased the energy and performance of your team or colleagues
- Worked within a co-creative leadership role and increased team synergy

Completion of this Diploma provides students with credit into other training including graduate and university qualifications.

CONTACT:

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Diploma of Management

BSB51107

Australian Quality Training Framework (AQF 5)

